

# Leadership, Participation & Partnership

*BTEA 2009 Annual Report*



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# Chairman & President's Message



## SHOCK AND AWE.

Is there any better way to describe the year 2009? Our nation's economic crisis had a devastating impact on the construction industry in New York City. Projects under construction were stopped. Projects scheduled to start were delayed or cancelled. For BTEA members, it was a time when we wondered if and how we were going to protect our businesses.

Despite being faced with the most severe economic challenge since the Depression, we focused our efforts and began to make changes in our unionized construction industry. How?

**LEADERSHIP & PARTNERSHIP.** Working with the union leadership at the Building and Construction Trades Council, the BTEA contractor associations negotiated an Economic Recovery Project Labor Agreement, a historic first of its kind in the nation. This agreement resulted in the initiation and continuation of 43 construction projects worth \$ 6.5 billion in construction value and saving/creating 25,000 jobs.

Without this agreement, unemployment in the unionized construction industry would be much higher. Without this agreement, we would not

have Project Labor Agreements (PLA) with the NYC School Construction Authority, the three PLA Agreements with the City of New York and Contract Apprenticeship Agreements.

**PARTICIPATION.** BTEA members played an active role in the development of these PLA's with the BCTC and provided ideas and recommendations in countless meetings about construction safety and other industry issues with public officials, owners and developers. BTEA contractors and their respective association executives dedicated an extraordinary amount of their time and expertise with the goal of finding real solutions for the real problems confronting this industry.

**COMMITMENT.** BTEA contractors are committed to strengthening the unionized construction industry by changing the cost structure of construction in a way that will sustain our economic viability as union contractors.

**OUR THANKS AND APPRECIATION.** To the 1,700 construction managers, general contractors and specialty trade contractors and 28 trade association members—we thank you for your leadership, participation and commitment to the BTEA. To our labor partners in the Building and Construction Trades Council, we thank you for your leadership, participation, commitment and courage for what was achieved in 2009 and for what we will achieve in the coming years in order to create good union jobs that will strengthen us both. To our stakeholders in the real estate community, city and state elected officials, public agencies and community leaders, we thank you for the opportunity of working with you as we all seek to strengthen the economy of our great City.

It is only by working together that we will have a strong union construction industry that continues to build the physical and social infrastructure in this great city of ours!

Pat A Di Filippo  
*Chairman, Building Trades Employers' Association*  
Contractors' Association of Greater New York  
Turner Construction Co.

Louis J. Coletti  
*President & CEO*  
*Building Trades Employers' Association*

# BTEA 2009 Annual Report

## OUR MISSION

TO ADVANCE THE INTERESTS OF NEW YORK CITY CONSTRUCTION TRADE ASSOCIATIONS AND THEIR CORPORATE MEMBERS, RECOGNIZING THAT A VIBRANT UNIONIZED CONSTRUCTION INDUSTRY IS ESSENTIAL TO THE ECONOMIC FUTURE OF NEW YORK CITY.

## OUR MEMBERS

MEMBERSHIP IN THE BUILDING TRADES EMPLOYERS' ASSOCIATION (BTEA) BEGINS WITH JOINING ONE OF 28 UNION TRADE CONTRACTOR ASSOCIATIONS REPRESENTING 1,700 CONSTRUCTION MANAGERS, GENERAL CONTRACTORS AND SPECIALTY SUBCONTRACTOR FIRMS IN NEW YORK CITY. THESE COMPANIES EMPLOY 25,000 PROJECT MANAGEMENT STAFF AND THE 100,000 SKILLED MEMBERS OF THE BUILDING AND CONSTRUCTION TRADES COUNCIL. OUR MEMBERS RANGE IN SIZE FROM MULTI-BILLION DOLLAR INTERNATIONALLY RECOGNIZED FIRMS TO SMALL AND MID-SIZED CONSTRUCTION COMPANIES.

## BTEA Strategic Objectives

### CONSTRUCTION SAFETY

The BTEA is the leading advocate for improving public and worker safety on construction sites and provides safety training for our members.

### PUBLIC POLICY

The BTEA is the construction industry's foremost advocate of legislative, regulatory and public policies affecting our construction contractors.

### COMMUNICATIONS

The BTEA provides its member contractors and associations, private owners and developers, elected and appointed officials and the general public with critical industry information and trends.

### LABOR/MANAGEMENT RELATIONS

The BTEA is the management partner with the Building and Construction Trades Council (BCTC). Together the BTEA and BCTC comprise the Construction Industry Partnership (CIP), the strongest construction industry labor/management partnership of its kind in the nation.

The BTEA represents those trade associations responsible for negotiating collective bargaining agreements and facilitates the coordination of those efforts.

### EDUCATION AND TRAINING

The BTEA provides project management training, safety training and mentoring to assist in the growth of minority and women business owned enterprises.



# Building Trades Employers' Ass

## OFFICERS | EXECUTIVE COMMITTEE



**Pat A. Di Filippo**, *Chairman*  
Turner Construction Co.  
Contractors' Association  
of Greater New York



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Durr Mechanical Construction, Inc.  
Mechanical Contractors  
Association of NY, Inc.



**Steven Alessio**, *Vice Chairman*  
Sweet Construction Corp.  
Building Contractors Association



**Gene Cardoza**, *Treasurer*  
Cardoza Corp.  
Association of Contracting  
Plumbers of the City of New York



**Robert Peckar**, *General Counsel*  
Peckar & Abramson, P.C.

## EXECUTIVE COMMITTEE MEMBERS

**Robert Ansbro**  
New York Roofing Company  
Roofing & Waterproofing  
Contractors Association

**Ken Buettner**  
York Scaffold Equipment Corp.  
Hoisting & Scaffolding Trade Association

**Frank Garito**  
Asbestos Corp. of America  
Environmental Contractors Association

**Michael Gabbay**  
Plaza Construction Corp.  
Contractors' Association of Greater New York

**Victor Gany**  
Center Sheet Metal, Inc.  
Sheet Metal Contractors Association

**Alfred Gerosa**  
Cement League

**Allan Paull**  
Tishman Construction Corp.  
Building Contractors Association

**David Pinter**  
Zwicker Electric Co., Inc.  
NECA, New York City Chapter

**Frank Vasta**  
TF Cornerstone  
Building Contractors Association

**Richard Wood**  
Plaza Construction Corp.  
Contractors' Association of Greater New York

**Ralph Esposito**  
Bovis Lend Lease LMB, Inc.  
Contractors' Association of Greater New York

**Kevin Barrett**  
Hunter Roberts Construction Group  
Cement League

## LIFETIME MEMBER

**John Cavanagh**  
Contractors' Association of Greater New York  
Cavanagh/Stewart International, Inc.

## BOARD OF GOVERNORS

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Bovis Lend Lease LMB, Inc.  
Contractors' Association of  
Greater New York

**Rocco Abbate**  
Sirina Fire Protection Corp.  
Mechanical Contractors Association  
of New York, Inc.

**Gina Addeo**  
Adco Electrical Corp.  
NECA, New York City Chapter

**Kieran Ahern**  
Ahern Painting Contractors Inc.  
Structural Steel Painting Contractors  
Association

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S.J. Electric, Inc.  
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NECA, New York City Chapter

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Roofing and Waterproofing Contractors  
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Aspro Mechanical Contracting  
Association of Contracting Plumbers  
of the City of New York

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A.D. Winston Corp.  
Mechanical Contractors Association  
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Port Morris Tile & Marble  
Contracting Stone Setters Association

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Martin Associates, Inc.  
Mechanical Contractors Association  
of New York, Inc.

**Lon Best**  
A. Best Contracting Co., Inc.  
Building Restoration Contractors  
Association

**Jake Bidosky**  
American Bridge  
Allied Building Metal Industries

**Harvey Brooks**  
Spectrum Signs  
Greater NY Signs Contractors Association

**John A. Brunetti**  
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Cement League

**Peter Cafiero**  
Island Painting, Inc.  
Association of Master Painters  
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**Peter Carriero**  
Post Road Iron Works  
Allied Building Metal Industries

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Sheet Metal Contractors Association

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Hazardous Elimination Corp.  
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Vincent Colletti & Co., Inc  
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Association of Contracting Plumbers  
of the City of New York

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Difama Concrete Inc.  
Cement League

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P.A.L. Environmental Safety  
Environmental Contractors Association

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Thomas J. Donnelly, Inc.  
Insulation Contractors Association  
of New York

**John Donohoe**  
Moretrench America Corp.  
General Contractors Association

**Scott Erath**  
Wm. Erath & Son, Inc.  
Greater New York & New Jersey Tile  
Contractors Association

**Edward English**  
WDF, Inc.  
Mechanical Contractors Association  
of NY, Inc.

**Gregory Gannon**  
Gannon/Vitolo Contracting  
Building Contractors Association

**Victor Gany**  
Center Sheet Metal, Inc.  
Sheet Metal Contractors Association

**Frank Garito**  
Asbestos Corp. of America  
Environmental Contractors Association

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Gotham Construction Corp.  
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Association of New York

# ociation Board of Governors

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Window & Plate Glass Dealers  
Association of New York

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W & W Glass Systems  
Window & Plate Glass Dealers  
Association of New York

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Boilermakers Association of  
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Building Contractors Association

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Subcontractors Trade Association

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Elevator Manufacturers Association  
of New York

# Creating Jobs



## *The Construction Industry Partnership (CIP)*

*To date, the PLA has resulted in \$6 billion in construction activity, saving or creating 25,000 construction jobs.*



The Construction Industry Partnership (CIP) is a Labor/Management Initiative of the Building Trades Employers' Association and the Building and Construction Trades Council of Greater New York.

In 2009, the CIP produced its most important accomplishment in its 11 year history...the Economic Recovery Project Labor Agreement (PLA). This PLA has helped to shape the future of the unionized

construction industry in New York City like no other initiative and is serving as a national model for labor/management cooperation.

With the collapse of financial markets throughout the nation and the New York region, the leadership of the BTEA and BCTC proactively commenced discussions on the Economic Recovery PLA with the Building and Construction Trades Council late in 2008. Those discussions would lead to providing union contractors and their workforce with the opportunity to be more competitive in obtaining private sector work. This aggressive strategy resulted in the PLA which became the first of its kind in construction in the United States. As a result, the BTEA has received numerous calls from construction groups in California, Chicago, Boston and other parts of the country regarding the provisions of this model PLA and the process by which it was achieved.

From the onset, the leadership of the CIP worked tirelessly to develop a PLA that would lower costs for construction projects that were stopped or delayed as a result of the economic crisis. The "agreed upon" PLA included several key provisions.

- Several construction unions agreed to one year wage freezes and benefit cuts;
- Construction unions agreed to "no strike" clauses;
- Standardized holiday and flexible starting time.

The final Economic Recovery PLA was signed in May, 2009 and has provided a much needed boost to the local unionized construction industry.

# Economic PLA Recovery Projects

PROJECT	CONSTRUCTION VALUE
Tower 111	\$160 million
170 Central Park West	\$26.5 million
Museum of African Art	\$155 million
150 Amsterdam Avenue	\$207 million
111 Lawrence Street	\$177 million
150 West 83rd Street	\$20 million
36-01 35th Avenue	\$35 million
80 DeKalb Avenue	\$110 million
150 West 62nd Street—Fordham Law School	\$250 million
4 East 102nd Street	\$157 million
140 Fourth Avenue—Nordstrom	\$4 million
Beekman Tower	\$680 million
320 West 38th Street	\$40 million
839 6th Avenue	\$275 million
54th Street & 5th Avenue	\$125 million
Greenwich Street & Morton Street	\$60 million
535 East 70th Street	\$35 million
66-70 West 45th Street	\$83 million
200 & 300 North End Avenue	\$300 million
11 Times Square—Aquarium	\$80 million
Lincoln Center—Promenade	\$112 million
Metropolitan Museum of Art—1000 Fifth Avenue	\$46 million
12-16 43rd Avenue	\$52 million
306 West 44th Street	\$200 million
123 Washington Street	\$320 million
440 West 42nd Street	\$365 million
413 East 69th Street	\$485 million
3 Columbus Circle—1775 Broadway	\$80 million
643 Park Avenue—7th Regiment Armory	\$11 million
Carnegie Hall Studio Tower—881 Seventh Avenue	\$118 million
St. Mary's Children's Hospital—29-01 216th Street	\$70 million
Hunter College—2180 Third Avenue	\$70 million
Lincoln Center	\$452 million
550 West 120th Street	\$242 million
1230 York Avenue	\$350 million
175 Greenwich Street—WTC Tower 2	\$1.5 billion
175 Greenwich Street—WTC Tower 3	\$1.5 billion
150 Greenwich Street—WTC Tower 4	\$1.2 billion
140 West 65th Street—Elinor Bunin Monroe Film Center	\$11.5 million
Pier 32	\$9 million
450 West 37th Street	\$8 million
157 West Street	\$550 million
440 West 42nd Street	\$30 million
165 East 118th Street	\$20 million



*"Forest City Ratner Companies is extremely proud of our long-standing relationship with union management and union workers, which goes back to the very beginning of our company. Given the severe downturn in the economy during the course of the past 18 months, it is even more gratifying to be here today as we reach this milestone in the development of the Beekman tower. The ongoing construction of Beekman has meant the creation of more than 2,500 much needed construction jobs. Today we celebrate the superior craftsmanship of the dedicated union men and women who have made this outstanding addition to the New York City skyline possible."*

**Bruce Ratner**

*Chairman & CEO of Forest City Ratner  
Beekman Tower Topping Out 2009*



# City-Wide Project La Create More New Jo

The Economic Recovery PLA also provided the basis for development of a public PLA with the City of New York. On November 24, 2009, Mayor Michael Bloomberg announced a Public PLA covering 14 city agencies, worth \$5.3 billion in public projects over the next 4 years. The signing of the Public PLA by the City and the Building and Construction Trades Council marked the first ever PLA for City agencies and would create 32,000 union construction jobs. An estimated \$300 million in construction costs to be saved under this agreement were to be reinvested by the city in additional infrastructure projects creating an additional 2,000 construction jobs.

*BTEA and the Mayor's Office of Contracts partner to advertise PLA bids to BTEA contractors.*



## THE DEPARTMENT OF SANITATION NEW CONSTRUCTION

- East 91<sup>st</sup> Street Marine Transfer Station
- Southwest Brooklyn Marine Transfer Station
- Manhattan 1/2/5 Garage (Manhattan)

## DEPARTMENT OF DESIGN AND CONSTRUCTION PROJECT LABOR AGREEMENTS FOR NEW CONSTRUCTION

- Public Safety Answering Center (Bronx)
- Police Academy (Queens)
- 40<sup>th</sup> Precinct Station (Bronx)
- Soundview EMS (Bronx)
- Greenpoint EMS (Brooklyn)
- Far Rockaway Library (Queens)
- Solar 2 (Manhattan)
- Queens West Library (Queens)

# bor Agreements to bs



2009–2014

SCHOOL CONSTRUCTION AUTHORITY  
PROJECT LABOR AGREEMENT FOR  
CAPITAL IMPROVEMENT, RENOVATION  
& REHABILITATION \$2.5 BILLION

RENOVATION & REHABILITATION  
FOR THE FOLLOWING CITY-WIDE  
AGENCIES

- Department of Aging (DFTA)
- Department of Children’s Services (ACS)
- Department of City-Wide Administrative Services (DCAS)
- Department of Corrections (DOC)
- Department of Design and Construction (DDC)
- Fire Department (FDNY)
- Department of Homeless Services (DHS)
- Human Resources Administration (HRA)
- Department of Health and Mental Hygiene (DOHMH)
- Department of Parks and Recreation (DPR)
- Police Department (NYPD)
- Department of Sanitation (DOS)



# Creating Even More Jobs:

## *City-Wide Apprenticeship Requirement*

In conjunction with the citywide PLA, the BTEA also joined with Mayor Bloomberg and the BCTC to announce a series of apprenticeship commitments to ensure that minorities, women, veterans, and new high school graduates from the city's public schools have access to construction jobs.



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Through a Memorandum of Understanding, the City is required to issue a directive that contractors awarded contracts not covered by the City PLA's:

- Have apprenticeship agreements appropriate for the type and scope of work to be performed that have been registered with, and approved by the New York State Department of Labor;
- Must demonstrate that such apprenticeship programs have three years of current, successful experience in providing career opportunities.
- Directs city agencies to include this language in bid documents for construction contracts where either:
  - The cost estimate of the contract exceeds \$3 million; or
  - The cost estimate of the contract exceeds \$1 million on a project with a cost estimate of \$5 million.

# Education & Training

The BTEA provided a wide array of training through grants of approximately \$300,000 from the New York State Department of Labor and the Consortium for Worker Education. Training was provided in either a customized or general classroom setting.

Over 1,200 individuals were enrolled through these grants in areas such as safety training (including OSHA certification courses), management development and technical training.



## AMONG THE COURSES PROVIDED WERE THE FOLLOWING:

- OSHA 10 Certification
- OSHA 30 Certification
- Fall Protection
- Confined Spaces
- Site Safety Manager Certification
- CPR
- Project Superintendent Orientation
- Bonding Requirements
- Financial Management

### Construction Safety Classes Fall/Winter 2009-2010

WE RESERVE THE RIGHT TO CANCEL ANY COURSE BECAUSE OF INSUFFICIENT ENROLLMENT.

THE FOLLOWING COURSES WILL BE HELD AT:	THE 48-HOUR MAINTENANCE COURSE WILL BE HELD AT:
<b>TSC Training Academy, LLC (Total Safety)</b> 38-06 43rd Avenue, Long Island City, NY 11101 718.389.2103	<b>TSC Training Academy Satellite Location</b> 9 Clay 4 Square, Long Island City, NY 11101 718.389.2103

All sections of each individual course must be attended to receive completion certificate.  
 Provided through a grant from the New York State Department of Labor Occupational Safety and Health Training and Program, Contract Number 09-0002

<p>September 29-30   9:00 am - 3:30 pm both sessions <b>16-Hour OSHA</b></p> <p>October 5   9:00 am - 1:00 pm <b>English 4-Hour User Supported Scaffold</b></p> <p>October 6   8:30 am - 2:30 pm <b>7-Hour Site Safety Manager Refresher</b> (License renewal only)</p> <p>October 13-16   9:00 am - 2:30 pm both sessions <b>16-Hour OSHA</b></p> <p>October 19-23   9:00 am - 4:00 pm daily <b>40-Hour Site Safety Manager</b></p> <p>October 26-30   9:00 am - 2:30 pm daily <b>30-Hour OSHA</b></p> <p>November 4-6   8:00 am - 4:00 pm daily <b>English 16-Hour User Supported Scaffold</b></p> <p>November 9-13   9:00 am - 4:00 pm daily <b>48-Hour Maintenance</b></p>	<p>November 16-17   4:30 pm - 8:30 pm <b>10-Hour OSHA</b></p> <p>November 19   9:00 am - 1:00 pm <b>4-Hour Fall Protection</b></p> <p>December 2   9:30 am - 3:30 pm <b>7-Hour Site Safety Manager Orientation</b></p> <p>December 8   9:00 am - 1:00 pm <b>4-Hour Confined Space</b></p> <p>December 15-16   9:00 am - 3:30 pm both sessions <b>16-Hour OSHA</b></p> <p>January 13-15   8:00 am - 4:00 pm daily <b>40-Hour Site Safety Manager</b></p> <p>January 19-22   8:00 am - 4:00 pm daily <b>30-Hour Erector/Dismantler Supported</b></p> <p>January 26-27   9:00 am - 2:30 pm both sessions <b>10-Hour OSHA</b></p>
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**REGISTRATION**

Please complete this form and return with your deposit.  
Each course will require a separate registration form and deposit.

**Cost of Classes: NO CHARGE**

A \$100.00 Per Class Deposit is required to hold your space.  
Checked in by returning this form.

Sponsored by  
The Construction Industry Partnership,  
A Labor-Management Initiative of the

**NEW YORK'S ALLIANCE OF  
UNION CONTRACTORS**

## Construction Safety Classes Fall/Winter 2009-2010

# Building A Diverse W

**Edward J. Malloy**  
Initiative for  
Construction Skills  
Board Members

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Chairman and Treasurer  
Building Trades Employers'  
Association

Paul E. Fernandes  
President and CEO

Edwin Lopez  
Secretary  
NECA, New York  
City Chapter

Henry C. Kita  
Vice President

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Cavanagh/Stewart  
International, Inc.

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Ferreira Construction Co.

Jeff Grabelsky  
Cornell University ILR

Heather Hatfield  
Rodney D. Gibble  
Consulting Engineers

Robert Medlock  
Consortium for Worker  
Education

John J. Murphy  
UA Plumbers Local 1

Edward J. Walsh  
New York State Ironworkers  
District Council

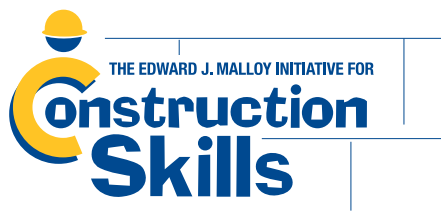
#### Advisory Committee

Sharon Greenberger  
New York City School  
Construction Authority

Chris Ward  
The Port Authority of New  
York and New Jersey

Doug Apple  
New York City Housing  
Authority

Joel Klein  
New York City Department  
of Education



The nationally recognized Edward J. Malloy Initiative for Construction Skills, established in 2001, a recognized model for addressing training and employment issues in the industry.

Recruiting high school youth from the New York City public schools, Construction Skills has opened doors to career opportunities in the building construction trades through union apprenticeship programs and helping to strengthen New York City's middle class. 89% of those placed in the program were African Americans, Hispanics, Asians and women from all five boroughs representing the majority of new union members in the industry.

## PROGRAM GRADS



**OLAN-RAY FRITH | Journeyman, Metallic Lathers Union and Reinforcing Ironworkers Local 46, Construction Skills Class of 2006, George Westinghouse High School, Brooklyn Resident**

Olan-Ray Frith, a Journeyman with the Metallic Lathers Union and Reinforcing Ironworkers Local 46, moved with his family from Jamaica to Brooklyn at age three. Olan-Ray was first introduced to the Construction Skills program in high school, when a guidance counselor suggested he attend a presentation hosted by the program. An avid learner with an interest in mechanics and building, Olan-Ray immediately recognized that Construction Skills provided the ideal opportunity to enter the construction industry.



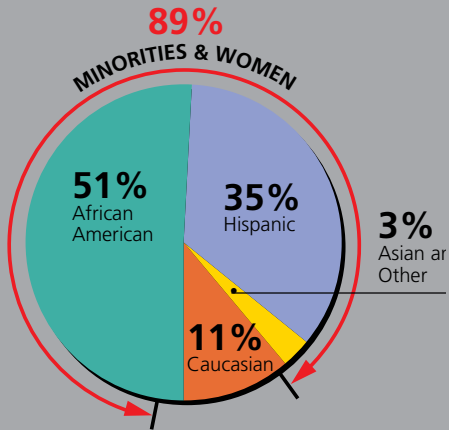
**LUIS GARCIA | 2nd Year Apprentice, Steamfitters Local 638, Construction Skills Class of 2008, Alfred E. Smith High School, Bronx Resident, Raised in New York City Housing Authority Section 8 Assisted Housing**

Luis Garcia, a second year Apprentice with Steamfitters Local 638, was born and raised in the Bronx and is a graduate of Alfred E. Smith Career and Technical Education High School. During his time at Smith, Luis was exposed to the building and construction trades and decided to pursue a career in the construction industry. He heard about Construction Skills through a presentation at his school and knew that pre-apprenticeship training was his pathway into the industry.

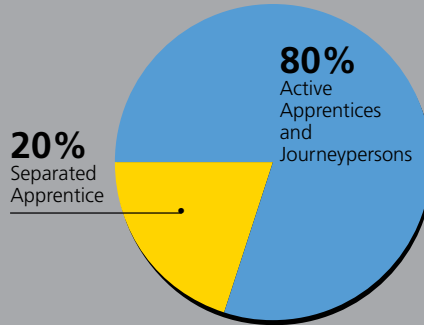


# orkforce for Our City

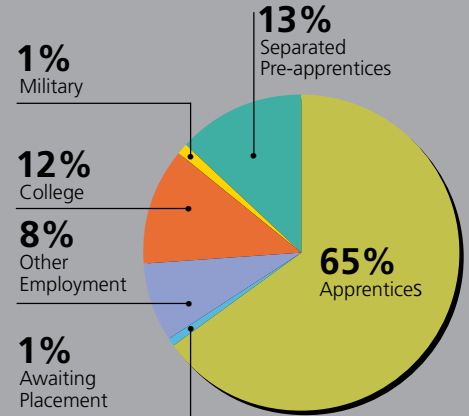
**APPRENTICE PLACEMENTS – RACE**  
2001–2009



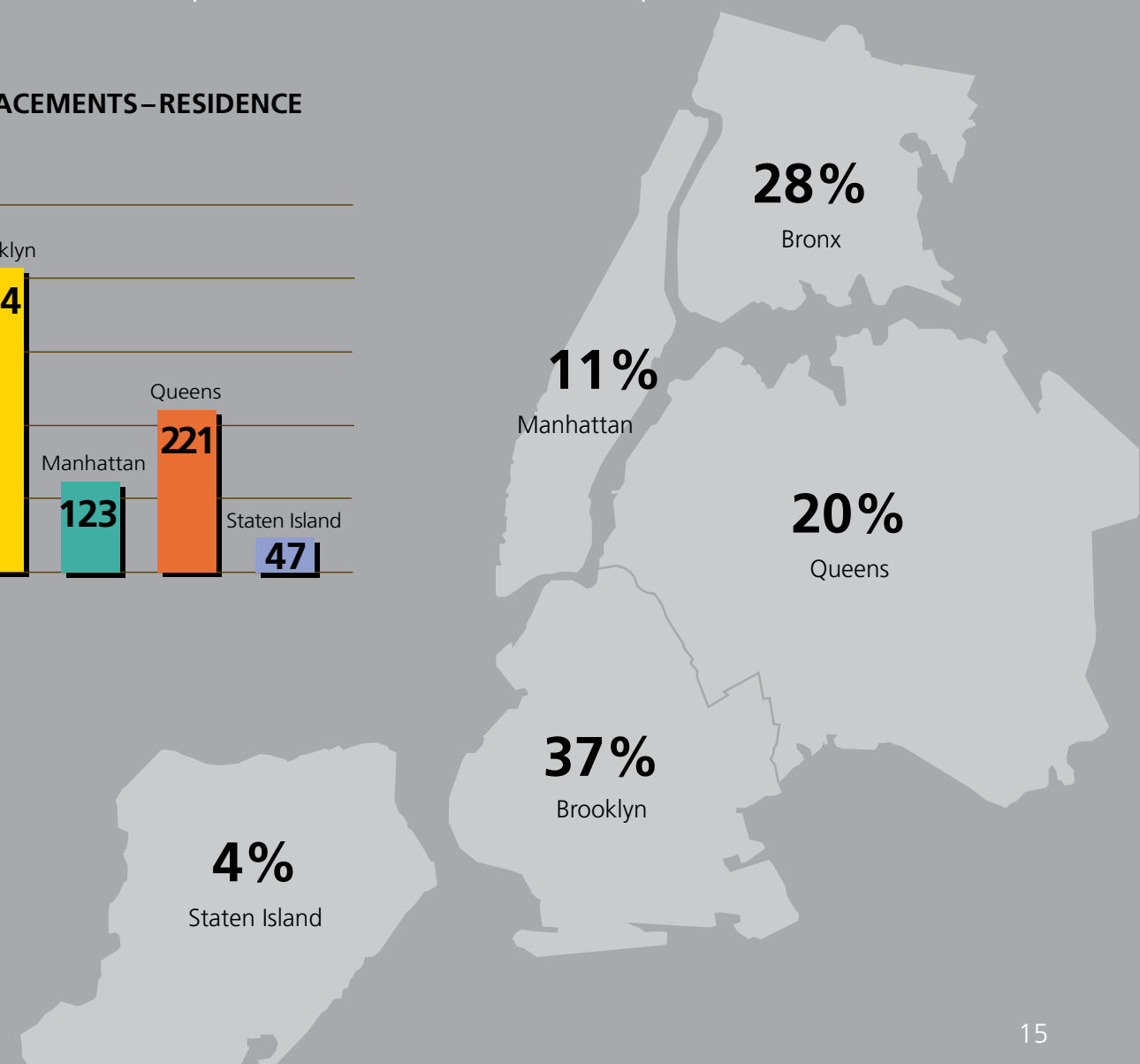
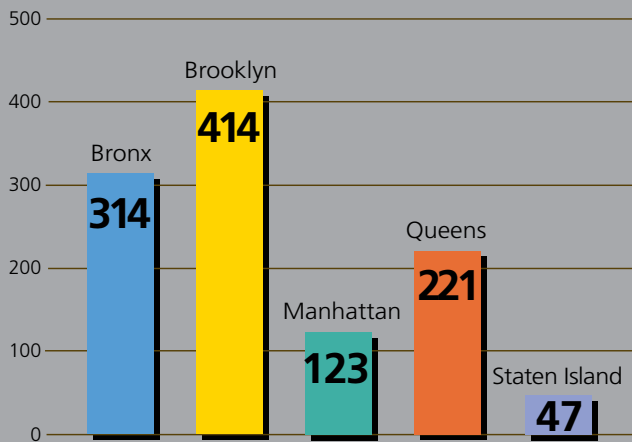
**RETENTION RATE**  
2001–2009



**PLACEMENT RATE**  
2001–2009



**APPRENTICE PLACEMENTS – RESIDENCE**  
2001–2009



# Government Affairs &



**Larry Levine**  
*Co-Chairman*  
Par Plumbing Co., Inc.  
Association of Contracting  
Plumbers of the City of  
New York



**James Jones**  
*Co-Chairman*  
TDX Construction Corp.  
Building Contractors Association



Through its Legislative Committee, the BTEA had a successful year advocating on behalf of its members with City and State officials in 2009 on regulatory and legislative matters. The BTEA was active in Albany and at City Hall as part of its legislative advocacy efforts in 2009.

In the spring of 2009, the BTEA and its member associations led a successful effort to prevent the elimination of the Capital Improvement Tax Exemption bill that was to be included in Governor Paterson's Executive Budget for 2009-2010. If passed, the bill would have eliminated capital improvement tax exemption under the tax code for new construction, a new addition to existing construction or complete reconstruction and would have added an 8¾% tax to labor costs. The BTEA's "March to Albany" included meetings with Senate Majority Leader Malcolm Smith, the Speaker of the New York Assembly Sheldon Silver and Chairman of the Committee on Ways and Means Assemblyman Herman D. Farrell, Jr. as well as key staff people.

# Legislative Advocacy



The BTEA also actively worked in Albany with Assemblyman Richard Brodsky and the Governor's Office to change several provisions of the Public Authorities Accountability Act. Specifically, the BTEA worked to change provisions of this law that would have limited the ability of contractors and member associations to contact state authorities on business matters such as change orders which were being construed in the original draft of the legislation as "lobbying activities". This BTEA also worked to change provisions of the originally proposed legislation that would have significantly slowed the approval and implementation of state authorities projects of \$1 million or more.

The BTEA was also in the forefront of advocating for its members on legislative and regulatory matters related to safety in 2009. The City Administration and New York City Council adopted an extensive legislative initiative of twenty bills in the area of construction safety in 2009. The BTEA worked closely with the City Administration and City Council on behalf of its members on these bills.

## LEGISLATIVE COMMITTEE

### **James Abadie**

Bovis Lend Lease  
Contractors' Association of  
Greater New York

### **Steven Alessio**

Sweet Construction Corp.  
Building Contractors Association

### **Robert J. Ansbro**

The New York Roofing Company  
Roofing and Waterproofing  
Contractors Association

### **Salvatore Barbera**

A.D. Winston Corp.  
Mechanical Contractors Association  
of New York, Inc.

### **Kenneth Buettner**

York Scaffolding Equipment Corp.  
Hoisting & Scaffolding Trade  
Association

### **Peter Carriero**

Post Road Iron Works  
Allied Building Metal Industries

### **Kenneth A. Durr**

Durr Mechanical Construction, Inc.  
Mechanical Contractors Association  
of New York, Inc.

### **Edward English**

WDF, Inc.  
Mechanical Contractors Association  
of New York, Inc.

### **Michael J. Gabbay**

Plaza Construction Corp.  
Contractors' Association of  
Greater New York

### **Joseph Kaming**

Cement League

### **Steve Keriakos**

National Interiors, Inc.  
Greater New York Floor Covers  
Association, Inc.

### **Allan Paull**

Tishman Construction Corp.  
Building Contractors Association

### **David B. Pinter**

Zwicker Electric Co., Inc.  
NECA, New York City Chapter

### **Arthur Rubinstein**

Skyline Steel Corp.  
Allied Building Metal Industries

### **Robert A. Samela**

A.C. Associates  
Allied Building Metal Industries

### **Mark Varian**

John Gallin & Son, Inc.  
Building Contractors Association

### **Frank Vasta**

Dorma Construction Corp.  
Building Contractors Association

### **Michael Weber**

Island Acoustics LLC  
The Association of Wall-Ceiling &  
Carpentry Industries of New York

### **Gerald Wolkowitz**

Wolkow-Braker Roofing Corp.  
Roofing and Waterproofing  
Contractors Association

### **Lee Zaretsky**

Ronsco, Inc.  
The Association of Wall-Ceiling &  
Carpentry Industries of New York

### **Ron S. Berger**

Subcontractors Trade Association

### **Jack A. Brunetti**

Caristo Construction Corp.  
Cement League

### **Edwin Lopez**

NECA, New York City Chapter

### **Raymond G. McGuire, Esq.**

Contractors' Association of  
Greater New York

### **Paul O'Brien**

Building Contractors Association

### **Stewart O'Brien, Esq.**

Association of Contracting Plumbers  
of the City of New York

### **Denise M. Richardson**

General Contractors Association

### **William Rothberg**

Boilermakers Association of  
Greater New York, Inc.  
Sheet Metal Contractors Association  
Roofing and Waterproofing  
Contractors Association  
Building Restoration Contractors  
Association

### **Bruce Ruinsky**

Association of Master Painters  
& Decorators of NY, Inc.

### **Tony Saporito**

Mechanical Contractors Association  
of New York, Inc.

### **William Shuzman**

Allied Building Metal Industries

# Construction Safety

*According to the New York City Buildings Department, there was an 84% decrease in fatalities at construction sites from the previous year.*

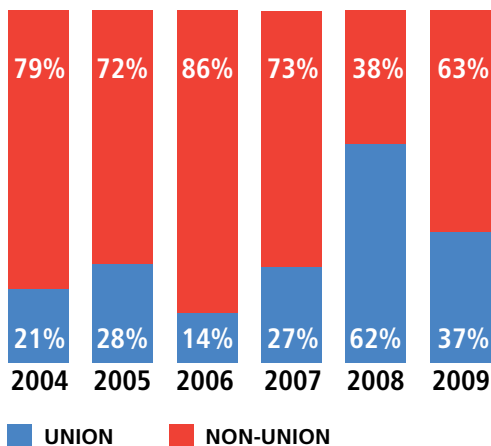


Through its Safety Committee, the BTEA had a very active agenda in the area of safety in 2009. Much of the Safety Committee's efforts were directed at the City's safety initiative which included twenty pieces of legislation affecting construction safety.

The BTEA's Safety Committee consists of BTEA Construction safety professionals who regularly meet with regulatory agencies such as the New York City Department of Buildings, New York City Fire Department and the Occupational Safety and Health Administration. This Committee is also actively involved in providing feedback to the leadership of the BTEA for all city, state and federal safety legislation and regulations. The Committee also works to set industry safety standards thus lessening further government intervention in this area. In an industry initiative, BTEA members of this committee, in concert with the Building and Construction Trades Council, developed a "Site Safety Orientation Program" for all workers at BTEA contractor project sites. In addition, the BTEA convened work groups to provide the New York City Department of Buildings with recommendations on local crane safety and rigging regulations.



**NEW YORK CITY CONSTRUCTION WORKER FATALITIES | 2003-2009**



At the BTEA's Annual Safety Conference in November, representatives from Occupational Safety and Health Administration (OSHA), the New York City Department of Buildings and New York City Fire Department provided a "construction safety report card" detailing the local construction industry's safety record for 2008-2009. According to Buildings Commissioner Robert LiMandri, there had been an 84% decrease in fatalities at job sites from the previous year. In addition, a panel of contractors, vendors and public officials addressed the conference on the safety innovation of building cocoon systems. The Conference was highlighted by a keynote address by the United States Assistant Secretary of Labor for OSHA, Mr. Jordan Barab and a presentation by Richard Tobin, Assistant Chief, Fire Prevention, New York City Fire Department.

# Growing Minority And Women-Owned Business Enterprises



**Gina Addeo**  
 Chairperson  
 BTEA M/WBE Committee  
 Adco Electrical Corp.  
 NECA, New York City  
 Chapter

In 2009, the BTEA's M/WBE Committee spearheaded the development of a BTEA M/WBE directory, examined the issue of union transition and provided input and guidance for the BTEA's own Minority and Women Construction Opportunity Program (MWCOP). Now in its second year, the MWCOP pairs union M/WBE contractors with BTEA contractor mentors. The objective of this mentor/protege program is to ensure the success and growth of BTEA member M/WBE's and develop ongoing working relationships between BTEA members. The program served 15 BTEA M/WBE contractors in 2009. Among these member companies listed in the BTEA's M/WBE directory are the following:

**Abatech Industries, Inc.**

Antoinette Monti

**ABLE Equipment Rental, Inc.**

Deborah Garceau

**Adco Electrical Corp.**

Gina Addeo

**Angel Electrical Construction, Inc.**

Dan Hernandez

**Aurora Electric Inc.**

Veronica Rose

**Boilers/Burners, HVAC/Mechanical and Rebars**

C.B. Contracting Corp.  
 Carol Burt

**Center Sheet Metal, Inc.**

Maureen O'Connor

**Constructomics, LLC**

Trevor Prince  
 Glenn Levey

**Cornell & Co., Inc.**

Delor Cornell

**D & D Electrical Enterprises, Inc.**

Stanley Noga

**D & G Sheet Metal, Inc.**

Frank Doka

**Dierks Heating Co., Inc.**

Helga Dierks  
 John Dierks

**Donnelly Mechanical Corp.**

Cathy Donnelly  
 Dan Donnelly

**Egg Electric, Inc.**

Ellen Aschendorf

**Excel Electric Co., Inc.**

David Burgos  
 Michael Boccia

**F & R Installers Corp.**

Barbara Foster

**Fervent Electrical Corp.**

Rucklin Drummond

**Floor Covering Co., Inc.**

Carol Petersen

**GMA Electrical Corp.**

Gina Addeo

**Hazardous Elimination Corp.**

Cathleen Colella

**Helmark Steel, Inc.**

Helen O'Brien

**Henegan Construction Co., Inc.**

Maureen Henegan  
 Paulinus Bryce

**International Asbestos Removal Inc.**

Karen Grando

**J & M Corporate Painter, Inc.**

Maureen Murphy

**J & R Rey Electric Co., Inc.**

John Rey

**J.C. Steel Corp.**

Deborah Adams

**J.H. Electric of New York, Inc.**

Raina Herrick

**JCF Electric, Inc.**

Bernadette Jeronimo

**K & M Electrical Contracting, Inc.**

Richard Morales  
 Thomas Kissane

**Kanta Electric Corp.**

Prakash Kapadia

**Kleinberg Electric, Inc.**

Carol Kleinberg

**Kleinknecht Electric Co., Inc.**

Lisa Kleinknecht Canty

**KND Licensed Electrical Contracting Corp.**

Nanci-Jean DeNapoli  
 Kristine DeNapoli

**Landmark Painting & Decorating, Inc.**

Jean Marzillo

**Linear Contracting, Inc.**

Lori Parrino

**Mac Felder Plumbing, Inc.**

Natalya Shifrina  
 Amy Breslaw

**The MBI Group**

Edward S. Campanella

**Meco Electric Co., Inc.**

Jay Siddiqui

**Megrant Corp.**

Farid Mirian

**Miller Druck Specialty Contracting, Inc.**

Barbara Cohen

**Montana Datacom**

Jennifer Muhlrad

**Morales Electric**

Hildi Smith

**Nuñez Electric, Inc.**

Raquel Nuñez

**Plan Metal Construction, Inc.**

Wilton Critten

**Quantum Electric Corp.**

Richard Sobel  
 Gary Guass

**Sirina Fire Protection Corp.**

Rocco Abbate  
 Anthony Florez

**Skyline Fire Sprinkler Corp.**

Carl Guinta

**Smalls Electrical Construction, Inc.**

Jeffrey Smalls

**Solera Construction, Inc.**

Johnny Garcia

**Sterling Industries, Inc.**

Brian Lewis

**Theodore Williams Construction Co., LLC**

Shelby Johnson

**Total Electrical Construction Co., Inc.**

Michael Lipari

**Tri-State Mechanical Systems, Inc./H. Lieblich & Co.**

Anjum Malik

**Unalite Electric & Lighting**

Courtney Dupree

**USA Painting, Inc.**

Herbert Carlo

**Utopia Construction Corp. of New York**

Michael Sclafani

Linda Sclafani

**WBE Sheet Metal, Inc.**

Rosemarie Friedman

# Communications

## COMMUNICATIONS COMMITTEE



**Steven Alessio**  
Co-Chairman  
Sweet Construction Corp.  
Building Contractors Association



**Michael Checchi**  
Co-Chairman  
OMC, Inc.  
Sheet Metal Contractors Association

The BTEA's Communications Committee provides input and oversees the BTEA's outreach and communications efforts to its members, associations, public entities and the general public. Among the initiatives of the committee in 2009 were the following:

The conversion of the former fax Punchlist publication to a weekly electronic newsletter

Publication of a MWBE directory



Development and expansion of the BTEA website to a more user friendly format



A listing of all Economic Recovery Project Labor Agreements terms and conditions as well as the status of projects applied for under this PLA can be found on the BTEA website at [www.bteany.com](http://www.bteany.com)

**Robert J. Ansbro**  
The New York Roofing Company  
Roofing & Waterproofing Contractors Association

**Salvatore Barbera**  
A.D. Winston Corp.  
Mechanical Contractors Association of New York, Inc

**Ron S. Berger**  
Subcontractors Trade Association

**Kenneth Buettner**  
York Scaffolding Equipment Corp.  
Hoisting & Scaffolding Trade Association

**John A. Cavanagh**  
Cavanagh/Stewart International, Inc.  
Contractors' Association of Greater New York

**Bruce J. DeShay**  
NECA, New York City Chapter

**Pat A. Di Filippo**  
Turner Construction Company  
Contractors' Association of Greater New York

**Sal DiLorenzo**  
P.A.L. Environmental Safety Corp.  
Environmental Contractors Association

**Donald A. Donnelly, Jr.**  
Thomas J. Donnelly, Inc.  
Insulation Contractors Association of New York

**Kenneth A. Durr**  
Durr Mechanical Construction, Inc.  
Mechanical Contractors Association of New York, Inc

**Michael J. Gabbay**  
Plaza Construction Corp.  
Contractors' Association of Greater New York

**Daniel Grund**  
B & G Elevator, Inc.  
Elevator Manufacturers Association of New York

**Al Gettler**  
Mechanical Contractors Association Of New York, Inc.

**Steve Keriakos**  
National Interiors, Inc.  
Greater New York Floor Covers Association, Inc.

**Edwin Lopez**  
NECA, New York City Chapter

**Ciro J. Lupo**  
Commercial Electrical Contractors, Inc.  
NECA, New York City Chapter

**Raymond G. McGuire, Esq.**  
Contractors' Association of Greater New York

**Todd Nugent**  
T. F. Nugent, Inc.  
Association of Master Painters & Decorators of NY, Inc.

**Paul O'Brien**  
Building Contractors Association

**Stewart O'Brien, Esq.**  
Association of Contracting Plumbers of the City of New York

**Joseph Olivieri**  
Association of Wall-Ceiling & Carpentry

**Robert Peckar**  
Peckar & Abramson, P.C.  
BTEA General Counsel

**David B. Pinter**  
Zwicker Electric Co., Inc.  
NECA, New York City Chapter

**W. Scott Rives**  
Woodworks Construction Co., Inc.  
Subcontractors Trade Association

**William Rothberg**  
Boilermakers Association of Greater New York, Inc.  
Sheet Metal Contractors Association  
Roofing and Waterproofing Contractors Association  
Building Restoration Contractors Association

**Bruce Ruinsky**  
Association of Master Painters & Decorators of NY, Inc.

**Robert A. Samela**  
AC Associates  
Allied Building Metal Industries

**William Shuzman**  
Allied Building Metal Industries

**Lee Zaretzky**  
Ronsco, Inc.  
The Association of Wall-Ceiling & Carpentry Industries of New York

# Special Events and C



The BTEA held several highly successful special events and programs this year, signifying the industry's unity and support for the BTEA even during challenging economic times. In May, the BTEA held its Annual Leadership Dinner for 600 guests. The event offered recognition to BTEA contractors and industry leaders who gave of their time to support the industry's Economic Recovery Project Labor Agreement (PLA) which was formalized in the days just prior to the dinner. The event brought together labor and management to celebrate the creation of the PLA, a critical tool for maintaining market share during the economic downturn. Thirty one general contractors, subcontractors, association executives and labor leaders who worked tirelessly to develop the PLA were recognized.

In June, the BTEA held its Annual 100 Golf Classic for 120 golfers at Alpine Country Club in Alpine, NJ. The day of golf provided an important networking opportunity for contractors, union leaders and other guests who attend the outing each year.

# onferences



**BTEA STAFF**

**Louis J. Coletti**

*President & CEO*

**Henry C. Kita**

*Senior Vice President*

**James L. Coletti**

*Vice President*

**Kristy Martinelli**

*Assistant Vice President of Member Services*

**Lena Vega-Wystup**

*Assistant to the President*

**Alfred Morgan**

*Accountant*

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**BUILDING TRADES EMPLOYERS' ASSOCIATION**

New York's Alliance of Union Contractors

1430 Broadway, Suite 1106, New York, NY 10018

<http://www.bteany.com>